

CITY OF WESLACO
SPECIFICATIONS FOR SLUDGE TRANSPORTATION AND DISPOSAL

I/We submit the following bid for the purchase of Sodium Hypochlorite according to the City of Weslaco specification, less tax:

It is understood that the number of pounds of Sludge Transportation are based on historical usage and is provided as an aid to assist bidders in providing the City of Weslaco with the best unit price. Actual usage may vary up or down during the course of the contract period. Price quoted is to remain unchanged for a period of two years from date of award of contract. Unit prices quoted shall be F.O.B. City of Weslaco and delivered to locations and exact spot(s) designated by City personnel.

	ITEM AND DESCRIPTION	QUANTITY	EACH PRICE	PRICE PER LOAD
	Annual Sludge Transportation and Disposal to Permitted Solid Waste Landfill Contract per Specifications			
1	Liquid Sludge (Est. 5,000 gallons per load)	Per Gallon	\$.11	\$ 550.00
2	De-Watered Sludge Cake	Per Load	\$ 605.00	\$ 605.00
3	Water Tight Box Rental 260 – North WWTP (21 per month) 104 – South WWTP (8 per month) 120 – WTP (10 per month)	Each Rental	\$ 0.00	\$ 0.00

"By the signature hereon affixed, the bidder hereby certifies that neither the bidder nor the firm, corporation, partnership, or institution represented by the bidder, or anyone acting for such firm, corporation, or institution has violated the antitrust laws of the State, codified in Section 15.01, et seq., Texas Business and Commerce Code, or the Federal antitrust laws, nor communicated directly or indirectly the bid made to any competitor or any other person engaged in such line of business."

09/03/2014

DATE


SIGNATURE

PRINT/TYPE NAME Mark Marasco

TITLE Chief Financial Officer

Terra Renewal West LLC dba Denali Water Solutions

COMPANY



CERTIFICATE OF LIABILITY INSURANCE

 DATE (MM/DD/YYYY)
8/28/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Commercial Lines – (972) 588-6456 Wells Fargo Insurance Services USA, Inc. 5151 Belt Line Road, Suite 200 Dallas, TX 75254	CONTACT NAME: Susan Cash PHONE (A/C, No, Ext): 972-588-6406 FAX (A/C, No): 855-605-8264 E-MAIL ADDRESS: susan.e.cash@wellsfargo.com														
INSURED Terra Renewal West LLC dba Denali Water Solutions 201 South Denver Avenue, Suite B P O Box 3036 Russellville, AR 72801	<table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <th style="text-align: left;">INSURER(S) AFFORDING COVERAGE</th> <th style="text-align: left;">NAIC #</th> </tr> <tr> <td>INSURER A : AIG Specialty Insurance Company</td> <td>26883</td> </tr> <tr> <td>INSURER B : Insurance Company of the State of Pennsylvania</td> <td>19429</td> </tr> <tr> <td>INSURER C :</td> <td></td> </tr> <tr> <td>INSURER D :</td> <td></td> </tr> <tr> <td>INSURER E :</td> <td></td> </tr> <tr> <td>INSURER F :</td> <td></td> </tr> </table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A : AIG Specialty Insurance Company	26883	INSURER B : Insurance Company of the State of Pennsylvania	19429	INSURER C :		INSURER D :		INSURER E :		INSURER F :	
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COVERAGES
CERTIFICATE NUMBER: 8095748

REVISION NUMBER: See below

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS														
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> Contractual Liability <input checked="" type="checkbox"/> Pollution Liability GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input type="checkbox"/> LOC OTHER:			PROP4793877 General Liability & Pollution	05/03/2014	05/03/2015	<table style="width: 100%;"> <tr><td>EACH OCCURRENCE</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>DAMAGE TO RENTED PREMISES (Ea occurrence)</td><td style="text-align: right;">\$ 300,000</td></tr> <tr><td>MED EXP (Any one person)</td><td style="text-align: right;">\$ 25,000</td></tr> <tr><td>PERSONAL & ADV INJURY</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>GENERAL AGGREGATE</td><td style="text-align: right;">\$ 2,000,000</td></tr> <tr><td>PRODUCTS - COMP/OP AGG</td><td style="text-align: right;">\$ 2,000,000</td></tr> <tr><td>Pollution</td><td style="text-align: right;">\$ 1,000,000</td></tr> </table>	EACH OCCURRENCE	\$ 1,000,000	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 300,000	MED EXP (Any one person)	\$ 25,000	PERSONAL & ADV INJURY	\$ 1,000,000	GENERAL AGGREGATE	\$ 2,000,000	PRODUCTS - COMP/OP AGG	\$ 2,000,000	Pollution	\$ 1,000,000
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B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS			07030216	4/1/2014	4/1/2015	<table style="width: 100%;"> <tr><td>COMBINED SINGLE LIMIT (Ea accident)</td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>BODILY INJURY (Per person)</td><td style="text-align: right;">\$</td></tr> <tr><td>BODILY INJURY (Per accident)</td><td style="text-align: right;">\$</td></tr> <tr><td>PROPERTY DAMAGE (Per accident)</td><td style="text-align: right;">\$</td></tr> <tr><td></td><td style="text-align: right;">\$</td></tr> </table>	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000	BODILY INJURY (Per person)	\$	BODILY INJURY (Per accident)	\$	PROPERTY DAMAGE (Per accident)	\$		\$				
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B	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below <div style="float: right; text-align: right;"> Y / N <input checked="" type="checkbox"/> N / A </div>			045850895-California 045850894	4/1/2014 4/1/2014	4/1/2015 4/1/2015	<table style="width: 100%;"> <tr> <td><input checked="" type="checkbox"/> PER STATUTE</td> <td><input type="checkbox"/> OTHER</td> <td></td> </tr> <tr><td>E.L. EACH ACCIDENT</td><td></td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>E.L. DISEASE - EA EMPLOYEE</td><td></td><td style="text-align: right;">\$ 1,000,000</td></tr> <tr><td>E.L. DISEASE - POLICY LIMIT</td><td></td><td style="text-align: right;">\$ 1,000,000</td></tr> </table>	<input checked="" type="checkbox"/> PER STATUTE	<input type="checkbox"/> OTHER		E.L. EACH ACCIDENT		\$ 1,000,000	E.L. DISEASE - EA EMPLOYEE		\$ 1,000,000	E.L. DISEASE - POLICY LIMIT		\$ 1,000,000		
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E.L. DISEASE - POLICY LIMIT		\$ 1,000,000																			

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)
 Sludge Transportation and Disposal, RFB No.: 2013-14-16

CERTIFICATE HOLDER
CANCELLATION

 City of Weslaco
 255 S. Kansas Avenue
 Weslaco, TX 78596

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

The ACORD name and logo are registered marks of ACORD

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ACORD 25 (2014/01)

(This certificate replaces certificate# 8095056 issued on 8/28/2014)



Terra Renewal West LLC dba

Denali

WATER SOLUTIONS

STATEMENT of QUALIFICATIONS

PO Box 3036
Russellville, AR 72811
479.498.0500
denaliwater.com

Management Team

Our management team is highly trained in the areas that are critical for success in the organic residuals industry, including:

- Environmental Regulations
- Agronomy and Soil Science
- Geology
- Logistics
- Safety
- Transportation

Andy McNeill – President and Chief Executive Officer

With over 15 years of industry experience, Andy has led the company since 2002 (formerly Terra Renewal) driving growth. Terra Renewal grew to be the number one service provider to food processors, the number two player in handling municipal biosolids, a top handler of spent fats & oils and a dominate service provider in the Fayetteville Shale. TR accomplished this by focusing services across various waste streams. Andy is a frequent speaker on topics associated with the company including land application and beneficial reuse, and he serves on various boards. Prior to joining Terra Renewal, now Denali, he worked for ten years with Arthur Andersen in Atlanta, GA, and in Belgium as a consultant to Fortune 500 companies. Andy graduated from Auburn University with a BS in accounting, holds an MBA from the University of Notre Dame. He is a CPA, and is also an avid runner, rock climber, skier and triathlete.

Jason Golden – General Manager, Liquid Event

Jason joined Denali in 2006 after spending seven years in the auto industry in marketing, sales, inventory, and procurement. Jason graduated from Arkansas Tech University. He is a certified Residential and Commercial contractor in the state of Arkansas. Jason began with Terra as the Asset Manager and became the Liquid Events Operations Manager in February 2009. As Operations Manager for the liquid event team, Jason has primary responsibility for project development and growth in the municipal services sector.

Gary Emery – Sales

Gary Emery is a proven expert in the Lagoon business. He began his career in 1986 with an Arkansas- based environmental trucking company. Gary has managed operations, sales, dispatch and environmental work throughout the south-central region. His analysis of customer needs and the operational resources required are unmatched in the environmental services business. Gary is a key player for municipalities when they need problems solved for their liquid event work.

Charlie Golden – Sales Manager, Central Region

Charlie started with Terra Renewal in 2007. Prior to that, he interned for ESPN and facilitated Bass Master tournaments across the US. At Terra, Charlie briefly worked in operations, later becoming the National Event Services sales manager. He provided lagoon cleanouts, tank cleanouts or other special event projects pricing nationwide. Responsibilities also included land management location and application, as well as Industrial Daily Haul growth west of the Mississippi river. In mid-2009, Charlie became a partner in Clear Creek Environmental, Inc. and was responsible for operations and sales. In 2011, CCE was sold to Oros and Busch Technologies, Inc., where he served as Regional General Manager of sales and operations. In 2012, Charlie returned to TR as a Regional Sales Manager. He holds a BS degree in Turf Management from Arkansas Tech University. Charlie is an avid outdoorsman - enjoying fishing, hunting, hiking and canoeing. He is also an avid football fan. In fact, he and a friend plan to see three NFL games a year for the next 9 years in order to visit every NFL stadium in the U.S.

Gabe Timby – Area Environmental Manager, Central

Gabe began his career as a regional compliance inspector for the Water Division of the Arkansas Department of Environmental Quality. For the next 10 years he worked in the sludge management business...8.5 years with Terra Renewal LLC and 1.5 years with his own company, Clear Creek Environmental. Throughout his career, Gabe has been responsible for compliance, reporting, permitting and day to day environmental operations for 14 states - Arkansas, Oklahoma, Kentucky, Tennessee, Mississippi, Alabama, Louisiana, Texas, Arizona, Missouri, Kansas, Colorado, Nebraska, and Iowa. He earned a Bachelor of Science degree from the Dale Bumpers College of Agriculture in Crops, Soils and Environmental Science at the University of Arkansas, Fayetteville. He also holds a Masters of Science in Agronomy from the University of Arkansas. Gabe enjoys the outdoors, and is an avid mountain biker and whitewater kayaker.

Key Personnel for Project

Jeff Skains - Project Superintendent

Jeff has been involved at the field level for all our liquid event projects since 2005. Jeff has experience managing all type of sludge removal projects across the country.

Thomas Irons- Project Manager

Thomas has been with Denali since 2005 and has extensive experience managing our event crews.

Key Personnel for Corporate

Cathy Heim - Corporate Sales Coordinator 479-226-8988

Key Personnel for Accounting

Becky Ellison - Cost Accounting Manager 479-668-4348

Relevant Project Experience / Past Performance

North Texas Municipal Water District - Wylie, Texas Water Treatment Residuals Beneficial Reuse via Land Application

Project Highlights

- 175 MG of alum residuals
- Six lagoons being cleaned
- November 2011 – Present
- To date–135,000,000 million gallons removed
- Average Removal – 1,900 CYPD



In August of 2012, Terra Renewal West was awarded a contract with the North Texas Municipal Water District in Wylie, TX for the transportation and land application disposal of alum residuals from four large holding lagoons. There are no storage facilities needed, all residuals are live-loaded into Terra Renewal West's trucks directly from lagoons. Filled trucks then take material to land base to be top spread by Terra Renewal West employees.

Terra Renewal West currently maintains over 45 permitted land application sites totaling approximately 8500 acres that are permitted in Terra Renewal West's name through the Texas Commission on Environmental Quality (TCEQ). In operation of this contract, Terra Renewal West also maintains a TCEQ Sludge Transporter Registration.

Contact:

Jim Kelly
Water Treatment
Program Manager
972-442-5405

City of El Dorado, Arkansas

WWTP Residuals Beneficial Reuse via Land Application

Project Highlights

- 23 MG of WW Residuals
- Dredge and Liquid Removal
- Liquid Land Application of Residuals
- Average Removal – 600,000 GPD



Terra Renewal West dredges and liquid land applies 23 million gallons of waste water treatment residuals from the City of El Dorado, AR's Waste Water Treatment Plant. Terra Renewal West does all yearly reporting to the State of Arkansas to ensure that all permits are in good standing and all regulatory laws are abided.

Contact:

Harold Baker
Waste Water Manager
(870) 862-6451

Relevant Project Experience / Past Performance

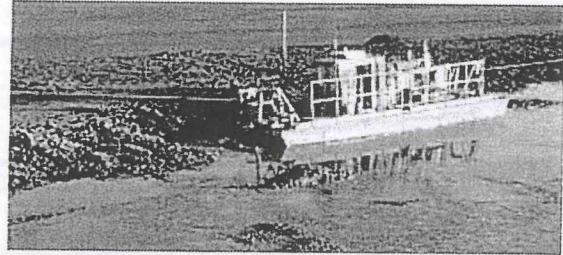
City of Little Rock, Arkansas

WWTP Residuals Beneficial Reuse via Land Application

Project Highlights

- 30 MG of WW Residuals
- Dredge and Liquid Removal
- Liquid Land Application of Residuals
- Average Removal – 500,000 GPD

Terra Renewal West dredges and liquid land applies 30 million gallons of waste water treatment residuals from the City of Little Rock, Arkansas Waste Water Treatment Plant. Terra Renewal West does all yearly reporting to the State of Arkansas to ensure that all permits are in good standing and all regulatory laws are abided.



Contact:

Eric Wassell
Waste Water Manager
(501) 416-2857

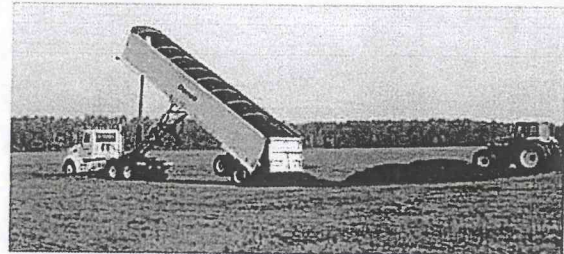
City of Tulsa, Oklahoma

WWTP Residuals Beneficial Reuse via Land Application

Project Highlights

- 40 MG of WW Residuals
- Dredge and Liquid Removal
- Liquid Land Application of Residuals
- Average Removal – 450,000 GPD

Terra Renewal West dredges and liquid land applies 40 million gallons of waste water treatment residuals from the City of Tulsa, OK's Waste Water Treatment Plant. Terra Renewal West does all yearly reporting to the State of Oklahoma to ensure that all permits are in good standing and all regulatory laws are abided.



Contact:

Cindy Canero
Waste Water Supervisor
(918) 906-9022

City of Edmond, Oklahoma

WWTP Residuals Beneficial Reuse via Land Application

Project Highlights

- 12 MG of WW Residuals
- Dredge and Liquid Removal
- Liquid Land Application of Residuals
- Average Removal – 460,000 GPD

Terra Renewal West dredges and liquid land applies 12 million gallons of waste water treatment residuals from the City of Edmond, OK's Waste Water Treatment Plant. Terra Renewal West does all yearly reporting to the State of Oklahoma to ensure that all permits are in good standing and all regulatory laws are abided.



Contact:

Chris Knifing
Waste Water Manager
(405) 547-4506

Current References

North Texas Municipal Water District-Steve Long

(972) 442-5405

Project 256

Wylie, Texas

Dredging, hauling, land application

\$6.2 MIL

North Texas Municipal Water District- Aliza Caraballo

(972)442-5405

Bonham, Texas

Excavation, Hauling , land application

\$1.2 MIL

North Texas Municipal Water District-Jim Kelley

(972)442-5405

Project ENG 12-10

Wylie, Texas

Dredging, Hauling, land application

\$4.5 MIL

Conway Corporation

Lee Tedford

(501) 339-3704

Conway, AR

Loading, hauling, land application

\$100K annually

More References available upon request.